# T EXCOL & GAS

# Mission

Our mission is to enable our business partners for financial growth by finding the right partners, investors and projects while reducing costs, opening capacities, and growing sales using our expertise in business process improvement techniques in the Oil and Gas Industry. We will attain this ambition by developing strategies and methodologies that improve efficiencies and navigate complex regulations of the projects in the Commodities Business.

# Who Are We?

TEXOD Energy Corporation (TEXOD) prides itself on client satisfaction, which means that we are continuously seeking to provide new avenues to world-class performance and maximum results. To achieve these goals, we routinely conduct comprehensive analyses regarding the constant fluctuation of market conditions as well as associated variables that have the potential to affect profitability. We initiate this process preceding the launch of every venture. Additionally, we partner with clients and associates in order to devise the most effective strategies for executing all projects. This process allows us to implement innovative solutions for any complex challenge a client may present.

One of the defining characteristics of TEXOD is our collective experience of more than 100 years in the financial and investment industry in Oil and Gas, Real Estate and Technology. This extensive background equips our experts with the knowledge that is fundamental for identifying otherwise concealed market opportunities. However, what is more important than our experience is our distinguished network of partnerships that create infinite possibilities for capitalizing on investment ventures.

TEXOD has proven its commitment to clients by excelling under diverse circumstances and phases of economy. This is partly a derivative stemming from the notion that TEXOD does not endorse "seasonal" projects that tend to fluctuate in a positive correlation with the ups and downs of the economy. To circumvent these types of projects, TEXOD conducts extensive research regarding variables that possess the ability to influence profitability. This process requires expert experience in underwriting, strong industrial relationships, as well as motivated interest from both investors and clients.

The success derived from these procedures has built an invaluable level of trust between TEXOD and all partners and clients. To assist in maintaining these relationships, we collaborate with other advisors on our clients' team such as Certified Public Accountants (CPAs), attorneys, trustees, and actuaries, just to mention a few. TEXOD's commitment to success drives our ambition, and we look forward to sharing mutual accomplishments in future endeavors. We would also like to express our sincere gratitude to everyone who assists in the collaboration that transforms the abstract possibility of these achievements into a concrete reality, because we consider our clients more than just business partners; we consider them family.

## Why the TEXOD?

Our network consists of many capital resources and private banks for the project lending needs, so the investors are not bogged down by the excessive regulatory constraints that make most bankers hesitate to lend to this Real Estate, Technology and Oil and Gas projects. To start, the investors will receive the project in a professional, comprehensive, and concise investor-ready format. Our network relies on long experience and person-to-person knowledge to structure private equity funding.

# Services We Provide in the Oil and Gas, Real Estate and Technology

Finding Investors	Finding Projects	Project Management
TEXOD hosts an extensive	Notoriety for recognizing	TEXOD's extensive network
network of collaborators to	projects with an impressive	and expertise provides the
assist in providing investors for	Return On Investment gives	capability of managing clients'
all of our clients' projects.	TEXOD the opportunity to	projects efficiently. TEXOD's
These include angel investors,	exceed clients' expectations in	diverse team provides
venture capitalists, banks, and	regards to investment	knowledge necessary to drive
more	diversification and prosperity.	the success our clients seek.

# **Products and Services**

### I. Business Process Design and Efficiencies in the Oil and Gas and Technology

Utilizing business process design methods, TEXOD can help transform your business by reducing cycle times, errors, rework, and costs. Most importantly, business process design can open opportunities for growth and superior financial results.

There are three types of business processes we implement:

- 1. Management processes, the processes that govern the operation of a system. Typical management processes include "corporate governance" and "strategic management".
- 2. Operational processes, processes that constitute the core business and create the primary value stream. For example, taking orders from customers, and opening an account in a bank branch.
- 3. Supporting processes, which support the core processes. Examples include Health & Safety, accounting, recruitment, call center, technical support.

A business process begins with a mission objective and ends with achievement of the business objective. Process-oriented organizations break down the barriers of structural departments and try to avoid functional silos.

A complex business process may be decomposed into several sub-processes, which have their own attributes, but also contribute to achieving the goal of the super-process. The analysis of business processes typically includes the mapping of processes and sub-processes down to activity/task level.

Business processes are designed to add value for the customer and should not include unnecessary activities. The outcome of a well-designed business process is increased effectiveness (value for the customer) and increased efficiency (less use of resources).

Business Processes can be modeled through a large number of methods and techniques. For instance, the Business Process Modeling Notation is a Business Process Modeling technique that can be used for drawing business processes in a workflow.

### II. Lean Six Sigma in all our Processes and Procedures

Lean Six Sigma Certifications – TEXOD can train your team utilizing our comprehensive curriculum that combines the Lean Six Sigma approach to process improvement. View our products to learn about our Lean Six Sigma curriculum that is also available.

Lean Six Sigma is a methodology that relies on a collaborative team effort to improve performance by systematically removing waste; combining lean manufacturing/lean enterprise and Six Sigma to eliminate the eight kinds of waste: Time, Inventory, Motion, Waiting, Over production, Over processing, Defects, and Skills.

Our mission is to enable our business partners for financial growth by reducing costs, opening capacities and growing sales using the latest technology and business process improvement techniques in Efficient Processes and Procedures in the Oil and Gas, Real Estate and Technology Industry. We will attain this ambition by developing strategies and systems that improve efficiency and navigate complex regulations and apply the following concepts:

- Business process
- DMAIC
- Lean manufacturing
- Six Sigma
- Total productive maintenance
- Total Quality Management (TQM)
- Lean IT

TEXOD will empower your business for growth and financial savings by:

- 1. Effectively optimizing for Success
- 2. Business Process Design
- 3. Customized software applications

At TEXOD we take our core values very seriously. From day one you can expect our team will always act with our clients' best interest in mind. It is our expectation that we will over deliver and over communicate every step of the way.

- Client First
- Transparency
- Trust
- Integrity

Lean Six Sigma will help on the simplification of a process flow will shorten the process value add time, eliminate motion/hand-off and reduce non-value added activities. Lean Six Sigma will help you to identify and resolve the most common problems and assist your company to:

- Reduce Cost
- Increase Revenue / Profits
- Open Capacity for Success for replicable Processes
- Provide Team Coaching
- Integrate Technology to their current Systems API Integration
- Build Real Time Dashboards and Secured the Cloud via SSL
- Structure and Organize Real Time Data for Real Time Decisions

### **III. Operations Management in all our Processes for Best Practices**

Streamlining a business's operations is one of the most important tasks when implementing a strategy to increase productivity while decreasing expense. By applying Operations management, we will design, and control the process of production and redesign business operations in the production of goods or services.

It involves the responsibility of ensuring that business operations are efficient in terms of using as few resources as needed and effective in terms of meeting customer requirements. It is concerned with managing the process that converts inputs (in the forms of raw materials, labor, and energy) into outputs (in the form of goods and/or services).

We scrutinize operations in distributed networks, outlets, back offices, and other functions to determine delivery options that best serve the business strategy.

We help clients transform their service operations to and beyond their expectations, while achieving business goals related to cost and profitability. Working closely with clients at all levels in an organization is the only way to lay the foundation for continuous improvement. We go beyond physical system design to address management infrastructure and intrinsic factors such as employees' attitudes and behavior, thereby ensuring the client's ability to lead change independently.

- **Customer experience.** We help clients to transform their customer experience (CE) journeys which span across traditional customer interaction touch points. This enables an end-to-end view of customer interactions, breaking down the silos that typically exist within companies. Such a perspective allows us to determine what truly matters to customers and how our clients can improve those interactions.
- Lean Management in service industries. We apply Lean Management across service operations with the aim of transforming the client's organization. We don't just focus on process redesign, but rather on refining a company's systems and changing employees' mindsets and behaviors to ensure that the new way of working sticks over the long-term. The benefits from Lean Management come from more effectively meeting customers' needs, and also from the long-term results of being more competitive. We have a proven methodology and a ready-to-use set of tools and techniques to scale the lean management system across an organization quickly. Each solution is tailored to the client's specific needs to ensure lasting impact.

- **Frontline and sales transformation.** The Lean Management approach is also applied to the customer-facing frontline operations and sales organization to maximize growth and productivity. We have expertise in frontline and sales transformations across a variety of sectors including retail, healthcare, hospitality, financial services, telecom and high tech.
- Field service. We build and improve after-sales service businesses, covering the installation, maintenance, and repair of services and delivery of parts through the entire life cycle of a product or service. Areas addressed include the key service delivery model, distributed service network operations, and field operations. Our proprietary assets and capabilities allow us to rapidly diagnose, test and rapidly scale across an organization.
- **Customer care.** We design strategies to transform the customer-facing parts of operations from sales to service. Our rapid, outside-in benchmark-based diagnostics prioritize issues, resulting in a comprehensive view of performance based on KPIs and work practices. We further design and test alternative end-state solutions with our Advanced Analytics and IT-enablement capabilities, help scale the approach as part of the broader implementation, and support clients in building capabilities quickly.
- **Business support functions.** We optimize organizations' overhead functions such as finance, accounting, and human resources by drawing on a wide portfolio of tools, including external benchmarks and the measurement of internal capabilities. This approach draws upon our proprietary benchmarking, Lean Management capabilities, and distinctive proprietary assets for implementation. Our action-oriented approach involves a detailed root-cause analysis of issues. We then translate these insights into actions, developing a clear roadmap to transform the support function. A comprehensive set of levers helps us optimize end-to-end cross-functional business processes. Feedback from the business/customer is integrated into the process, helping to embed changes into an organization's DNA, making for a lasting transformation that encompasses mindsets and capabilities.

### IV. Technology Solutions in our Business

The integration of technology has enhanced business performance in ways we never dreamed possible. At TEXOD, our goal is to incorporate technology in a way that will help reduce costs while simultaneously increasing productivity.

In a business context, we study, design, development, application, implementation, support or management of computer-based information systems. Our responsibilities of those working in this field include network administration, software development and installation, and the planning and management of an organization's technology life cycle, by which hardware and software are maintained, upgraded and replaced. The business value of information technology lies in the automation of business processes, provision of information for decision-making, connecting businesses with their customers, and the provision of productivity tools to increase efficiency.

By using our Technology Solutions we will drive your business value by enabling consistent and insightful decision support across your entire organization with a powerful, secure, and managed Business Intelligence while building Key Performance Indicators(KPI) to meet your Key Business Requirements(KBR). You will be able to seamlessly integrate enterprise and cloud data to extend your data investments, and increase productivity by creating analytical models that can be used for interactive data analysis, reporting, and data visualization.

TEXOD's computer science department will create dashboard interfaces easy to use for directors, managers and or decision makers to be productive while having a great user experience, we will be able to create interfaces to manage your operations in real time using the current technology and available platforms and start reaping the advantages of offering our customers a dedicated mobile experience, including increased awareness, engagement and revenue for productivity.

TEXOD designs and implements strategies with integrated technology to help our clients solve some of their most complex and interesting business challenges.

We partner with our clients to create strategies and achieve organizational efficiencies. We develop innovative solutions for our clients' most complex challenges. Get in touch with us and challenge us to solve your problems.

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